

**Thank you for participating in this year's show!**

*Aruba a Hewlett Packard Enterprise Company*

*AVI*

*CDW-G*

*CEC (Communications Engineering Company)*

*Computer Comforts, Inc.*

*Connection Public Sector Solutions*

*ConvergeOne*

*Diversified*

*E&I Public Sector Solutions*

*Electronic Engineering*

*ETS Erb's Technology Solutions*

*FRSecure LLC*

*Iowa Communciations Network (ICN)*

*IP Pathways*

*Marco*

*Palo Alto Networks*

*Park Place Technologies*

*PC Matic*

*ProCircular Inc.*

*Riverside Technologies, Inc.*

*SCI Communications, Inc.*

*Spectrum Industries, Inc.*

*Western Digital*

**Thank you to the following Vendors for hosting a Seminar!**

*Communications Engineering Company*

*E&I Public Sector Solutions*

*Palo Alto Networks*

*ProCircular Inc.*

*Western Digital*

**Thank you for attending this year's show!**

*Des Moines Area Community College*

*Eastern Iowa Community College*

*Hawkeye Community College*

*Indian Hills Community College*

*Iowa Central Community College*

*Iowa Lakes Community College*

*Iowa Valley Community College*

*Iowa Western Community College*

*Kirkwood, Community College*

*North Iowa Area Community College*

*Northeast Iowa Community College*

*Northwest Iowa Community College*

*Southeastern Community College*

*Southwestern Community College*

*Western Iowa Tech Community College*



**Comments and Suggestions!**

Your feedback is always welcome. Feedback may be sent to Rosemary Fortner at: CITOVendorShow@dmacc.edu



**CITO**  
IOWA COMMUNITY COLLEGE  
CHIEF INFORMATION TECHNOLOGY OFFICERS

**Welcome to the 2019  
C.I.T.O. Vendor Show!**

**AGENDA**

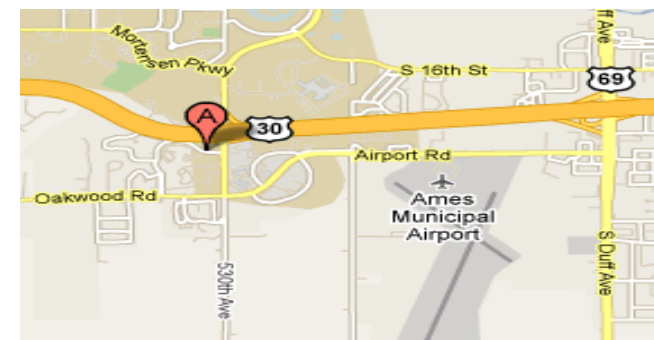
**March 6, 2019, 10:00-3:00** Exhibitor Displays and Lunch—Central and North Prairie Rooms

**10:00-11:00** Registration, Continental Breakfast and Exhibitor Displays

**11:00-11:50** Seminars and Exhibitor Displays  
**11:50-1:20** Lunch

**1:20-2:10** Seminars and Exhibitor Displays  
**2:10-3:00** Exhibitor Displays

**2:45** Exhibitors will draw for the door prizes. Prizes and the winners will be announced.



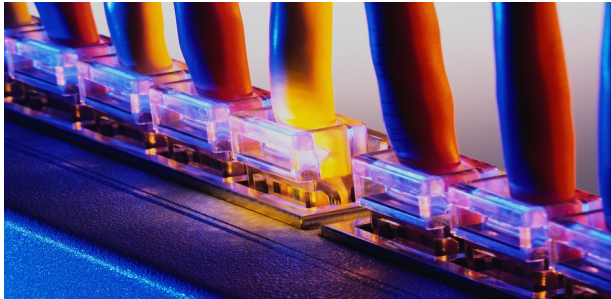
**Gateway Hotel and Conference Center**  
2100 Green Hills Drive  
Ames, IA

**North Meadow  
Room**

**11:00 am E&I Technology Category  
Review**

Please join us for an overview of the E&I technology category contracts, member committees and our future vision. E&I Cooperative Services is the member-owned sourcing cooperative focused on education. E&I connects members with time and cost-saving competitively solicited contracts and electronic procurement solutions.

Presented by: ***E&I Technology***



**1:20 pm Data Center Systems – Western  
Digital overview and technical deep dive**

Storage is fundamental to creating any value from data. Western Digital has developed and acquired the critical technology necessary for the end-to-end infrastructure that enables people to capture, preserve, access and transforms data. Modern software architecture provides both block and file protocol access consolidating workloads for specific needs into a single system

<https://www.youtube.com/watch?v=X3gV8NMFhsc>

Presented by: **Western Digital**

**South Meadow  
Room**

**11:00 am Digital Signage Campus: Engaging  
Your Audience**

Join us as Tightrope and CEC explore how different methods for deploying digital signage software will strengthen communications across a network and campus environment. We will provide case studies for how to keep student informed, inspired, engaged and accelerated when compared against other higher education institutions.

Presented by: ***Communications  
Engineering Company (CEC)***



**South Prairie  
Room**

**11:00 am Security Operating Platform**

Palo Alto Networks will discuss our pioneering Security Operating Platform and how it safeguards your digital transformation with continuous innovation that combines the latest breakthroughs in security, automation, and analytics. We deliver a true security platform and are empowering a growing ecosystem of change-makers to provide highly effective and innovative cybersecurity across clouds, networks, and mobile devices.

Presented by: ***Palo Alto Networks***



**1:20 pm Incident Response (IR) 101**

Incident Response (IR) is one of the inevitable challenges that colleges should be concerned with today. With 50% of businesses experiencing a cyber-attack in 2018, having a realistic IR plan versus a check the box plan an absolute must. This presentation will dive into the details of why having an incident response plan is important, when that plan should be created, and IR best practices with actionable next steps.

Presented by: ***ProCircular Inc.***